



South Beach Casino & Resort

Sales & Catering Manager

It's Better at the Beach! Situated near Lake Winnipeg, South Beach Casino & Resort just 30 minutes north of Winnipeg is an entertainment destination. Since opening in 2005 we have experienced significant growth and success from our 12 table games, 600 slot machines, 95 lavish room hotel with banquet facilities, restaurant and lounge that offers weekly live entertainment.

Our mission is simple "To provide expert and professional guest service and an entertainment Experience for our guests that exceeds their expectations." By having **fun and dealing excitement** with a strong team that knows that the key is great customer service!

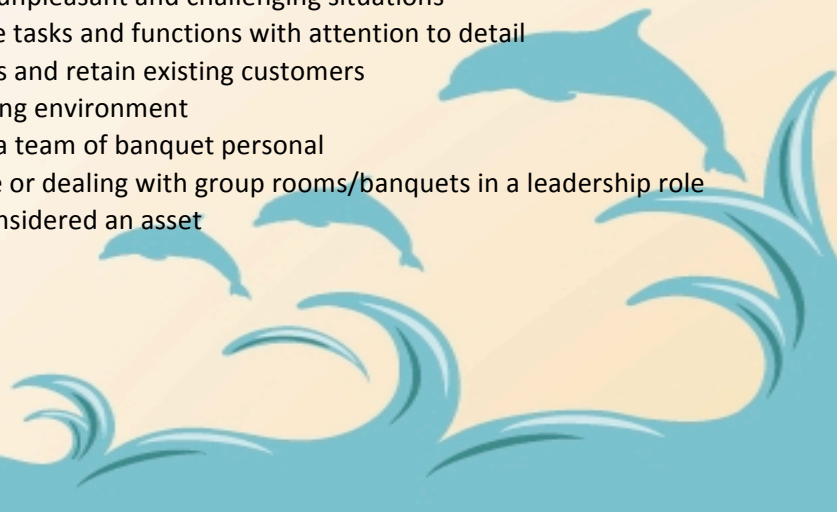
We are now looking for a Sales and Catering Manager to join us. The Sales & Catering Manager and member of the senior management team you will be responsible for developing and managing catering business for various events both corporate and social to maximize banquet room(s) and overall hotel business through an engaged, professional and responsive team dedicated to providing excellent service.

Some Responsibilities Include:

- Assist, develop, and execute Sales plan to obtain overall yearly and monthly goals and objectives
- Proactively present overall results with ideas and plans on areas needing improvement and or general enhancements
- Complete event's request for proposal, banquet event orders, contracts and group bookings as needed
- Represent Hotel at community functions and Hospitality events with the opportunity to gain future business and network with existing business
- Lead, manage and coach team for overall customer service or performance manage as necessary
- Assist with Hotel Management as needed in General Managers absence
- Assist with the development of all policy and procedures as needed

Qualifications and skills required:

- Strong interpersonal skills with proven history in a customer driven sales environment
- Superb communication skills to deal with a diverse clientele and team; both written and verbally
- Excellent customer service skills with the desire and will to achieve goals for overall organization
- Professional attitude and behavior to deal with unpleasant and challenging situations
- Creative organizational skills to manage multiple tasks and functions with attention to detail
- Strong entrepreneurial skills to develop business and retain existing customers
- Proven ability to work in a fast pace ever changing environment
- Good leadership skills to motivate and manage a team of banquet personal
- Five years' experience in hotel, food & beverage or dealing with group rooms/banquets in a leadership role
- Secondary education in Hospitality would be considered an asset



South Beach Casino & Resort is an equal opportunity employer and will give preference to people with Aboriginal status. All considered applicants are subject to Manitoba Gaming Commission approval.

To apply please email resume and/or application to hr@southbeachcasino.ca OR mail to Human Resources Box 777, One Ocean Dr. Scanterbury, MB R0E 1W0

We thank who apply but please note that only those selected for an interview will be contacted.

***We take pride in providing outstanding guest services in a fun and inviting atmosphere.
This is achieved by having a team that is energetic, enthusiastic and customer service orientated.***

